



**SUST
FOREST**

Multifuncionalidad, conservación y empleo rural
en el territorio del sur de Europa a través de la
extracción de la resina

Multifonctionnalité, conservation et emploi rural
dans le territoire du Sud de l'Europe au moyen de
l'extraction de la résine

Multifuncionalidade, conservação e emprego rural
no território do sul da Europa através da
extração da resina

G.T. 5.- TALLER DE DIAGNÓSTICO DE LA INDUSTRIA DE RESINOSOS COCA, DICIEMBRE DE 2011

COFINANCIA:



SOCIOS:



ASOCIADOS:



la unión resinera española, s.a.



Rincón de la Vega, S.A.L.



AFLODOURONORTE
Associação Florestal do Vale do Coque Norte



RESCOLL
Sociedade de Resinagem



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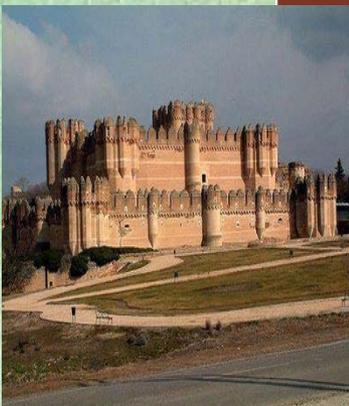
CHEMICAL DIVISION

Taller de Resinosos GT5

Coca, diciembre 2011



SUST FOREST



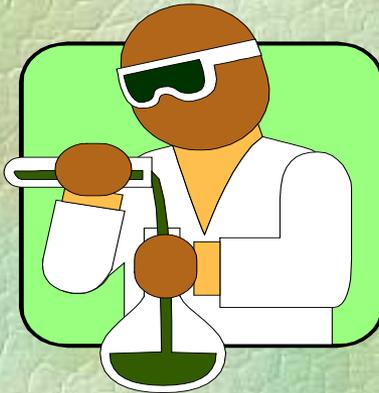
“SITUACIÓN Y PERSPECTIVAS DE LA INDUSTRIA DE TRANSFORMACIÓN DE LA COLOFONIA”



Rosin Sources



- **GUM:**
Tapping the Oleoresin of Living Pine Trees



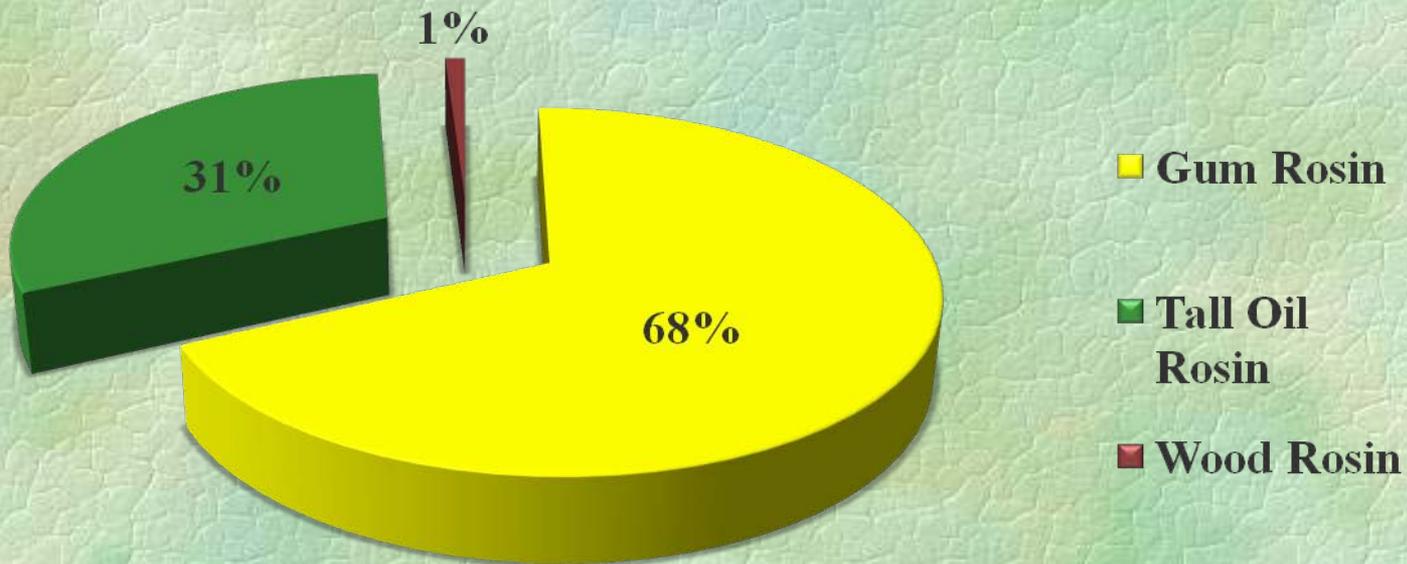
- **Tall Oil Rosin (TOR):**
By-product of Kraft Pulping Process



- **Stumpwood:**
Extraction/Special Processing of Oleoresin from Stumps

World Rosin Production (Forecast 2011)

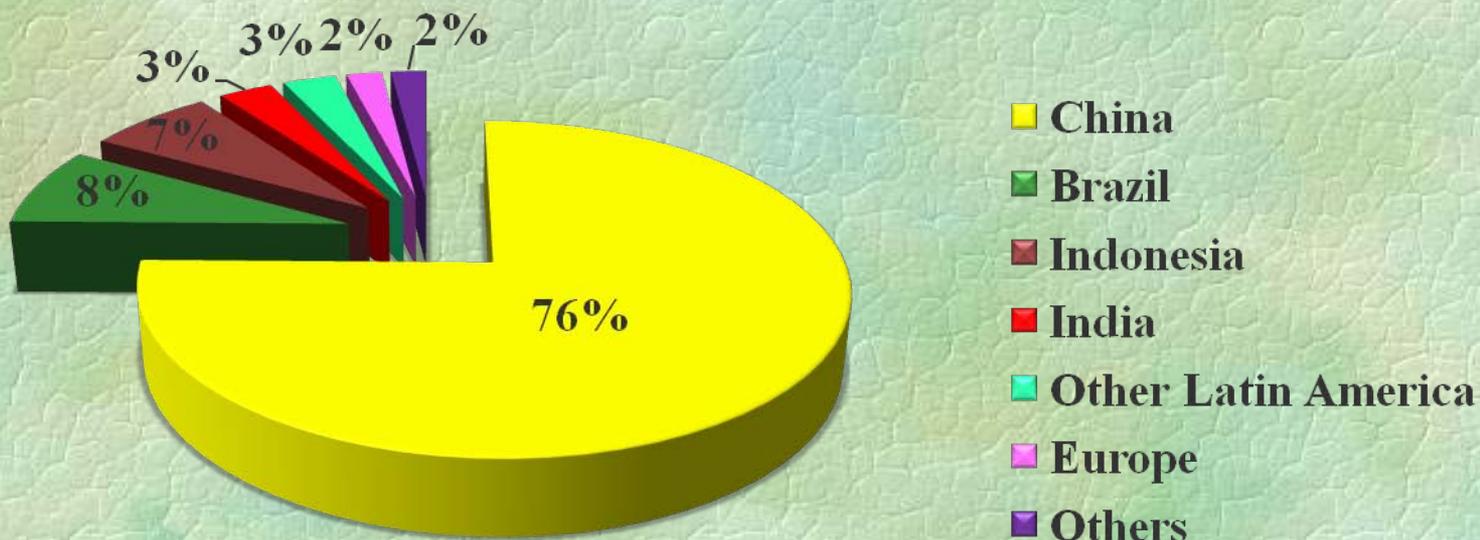
Total Rosin Production = 1.270.000 MT.



World Gum Rosin Production (Forecast 2011)

Global Gum Rosin Production= 870.000 MT.

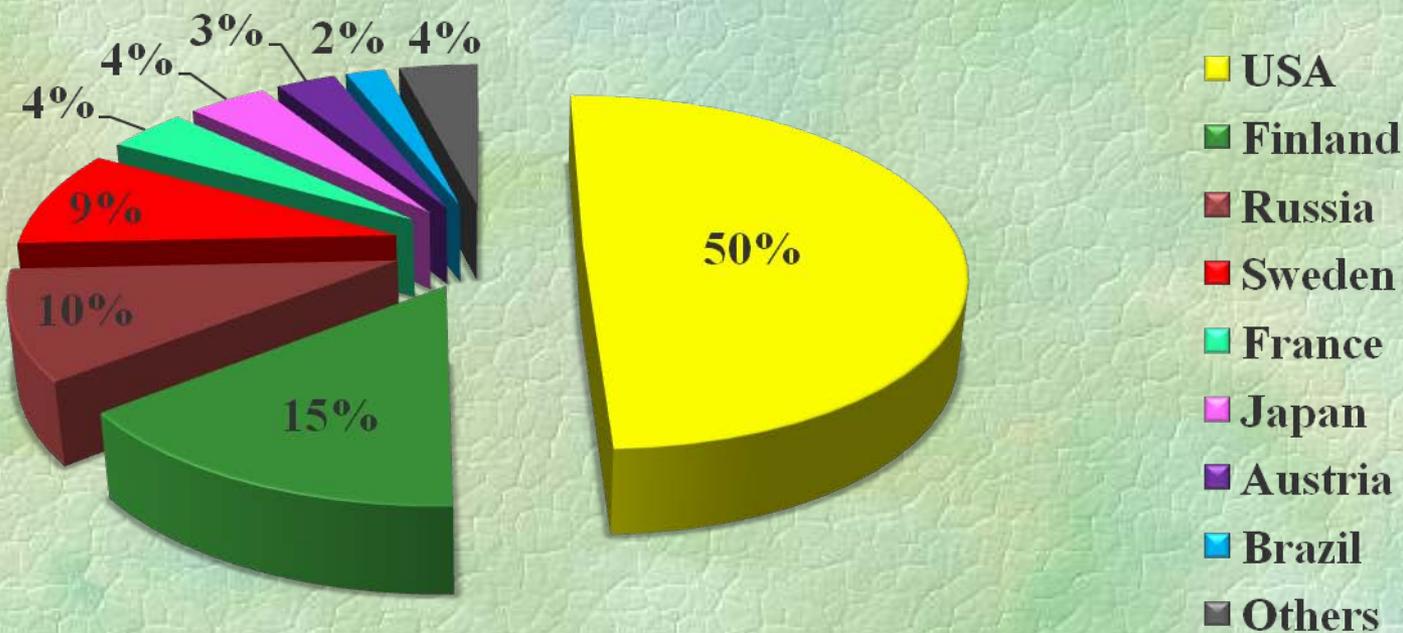
European Gum Rosin Production = 17.400 MT. (2%)



World TOR Production (Forecast 2011)

Global TOR Production = 390.000 MT.

European TOR production = 122.000 MT. (31,3%)

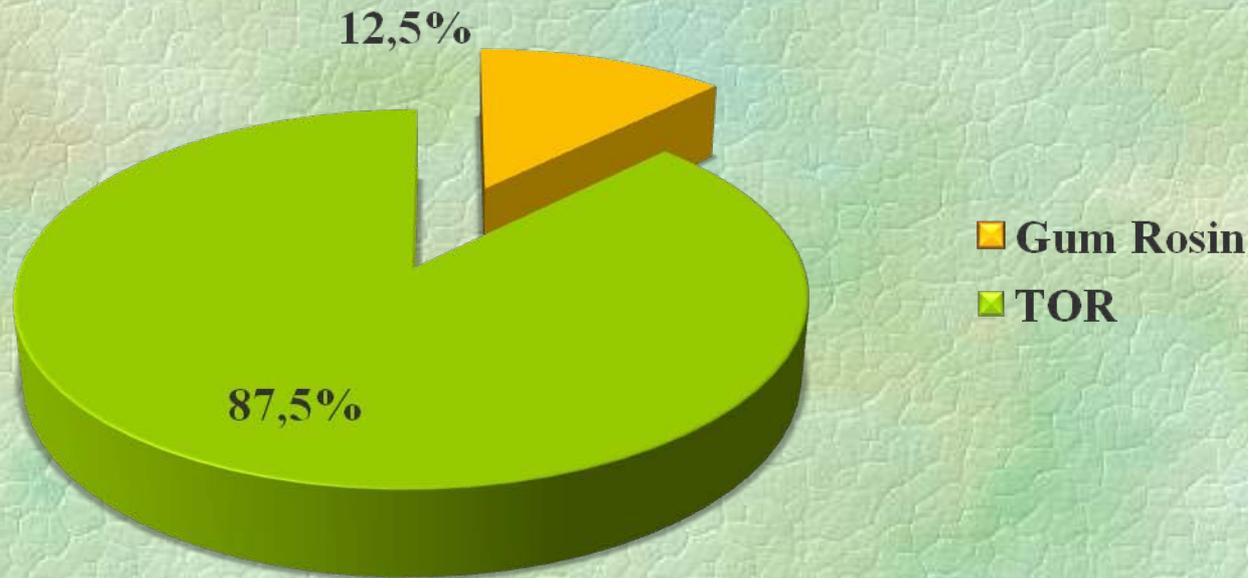


European Rosin Production (Forecast 2011)

Gum Rosin + Tall-Oil Rosin = 139.400 MT

European Gum Rosin Production = 17.400 MT.(12,5%)

European TOR production = 122.000 MT. (87,5%)

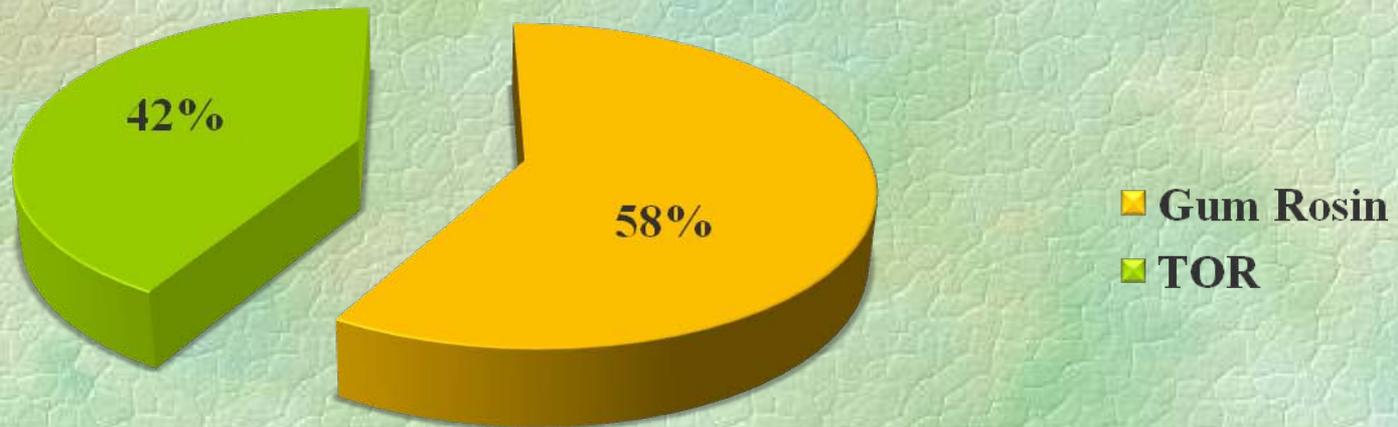


European Rosin demand (Forecast 2011)

Gum Rosin + Tall-Oil Rosin = 308.000 MT

European Gum Rosin market = 180.000 MT. (58,4%)

European TOR market = 128.000 MT. (41,6%)

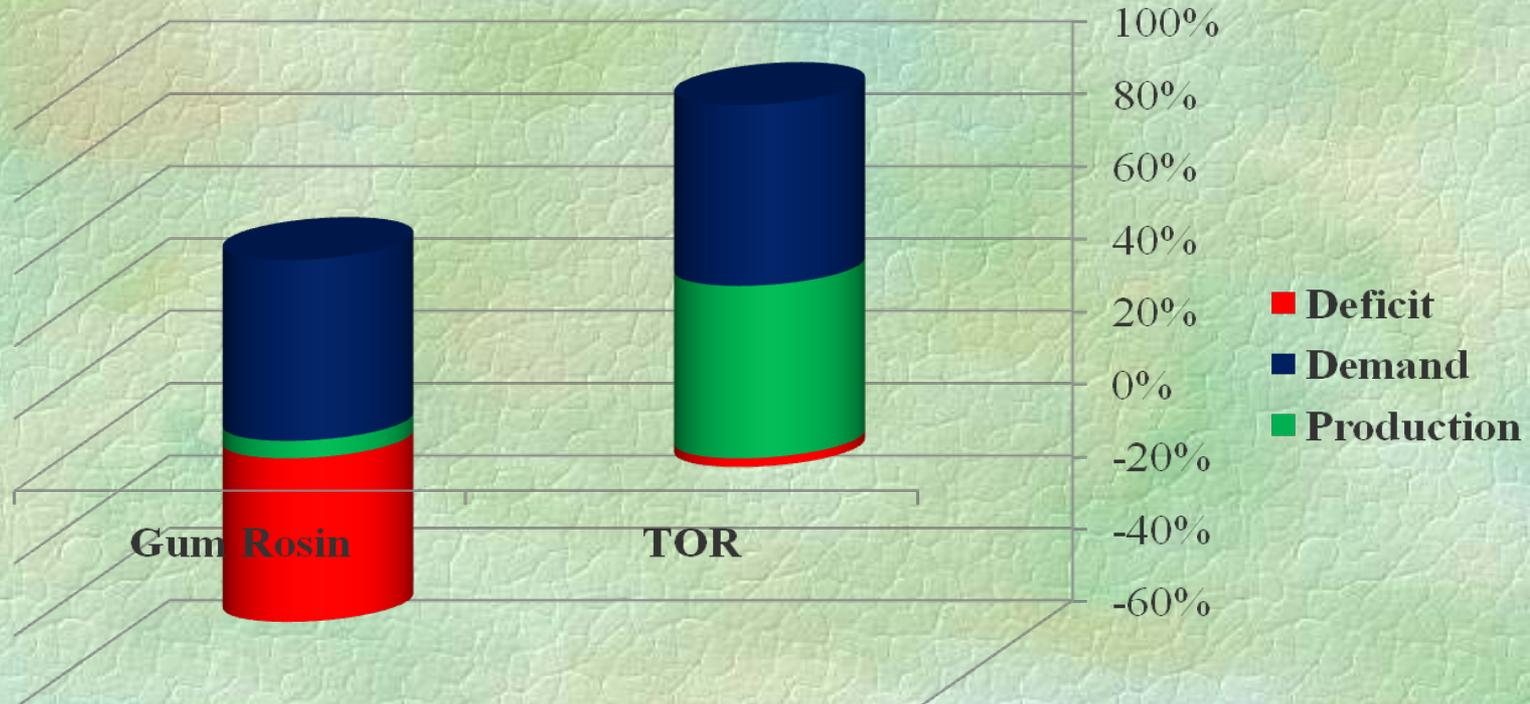


European Rosin Balance (Production/Demand)

Deficit = - 168.600 MT

Deficit European Gum Rosin = - 162.600 MT.

Deficit European TOR = - 5.400 MT.

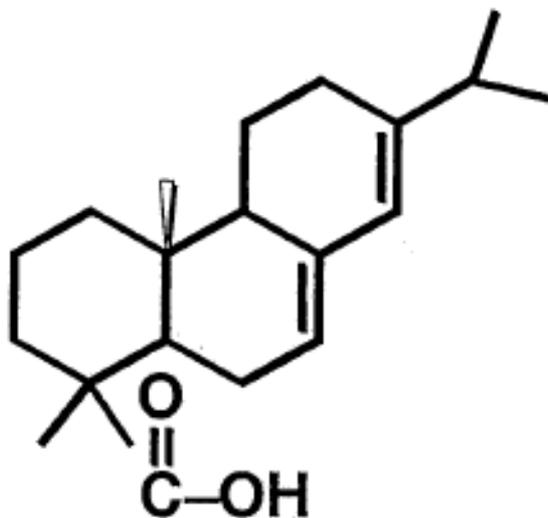


Why Rosin Derivatives?

Not suitable rosin properties:

- **Low softening point (70 - 80°C)**
- **Oxidation trend**
- **High acidity ($I_a = 155 - 170$)**
- **Crystallization trend**
- **Low viscosity**
- **High solvent retention**

Rosin Chemistry



Abietic Acid

- $\begin{array}{c} \text{O} \\ \parallel \\ \text{C}-\text{OH} \end{array}$ Carboxylic Acid
- = Unsaturation
- Ring Size & Structure

Rosin Reactivity

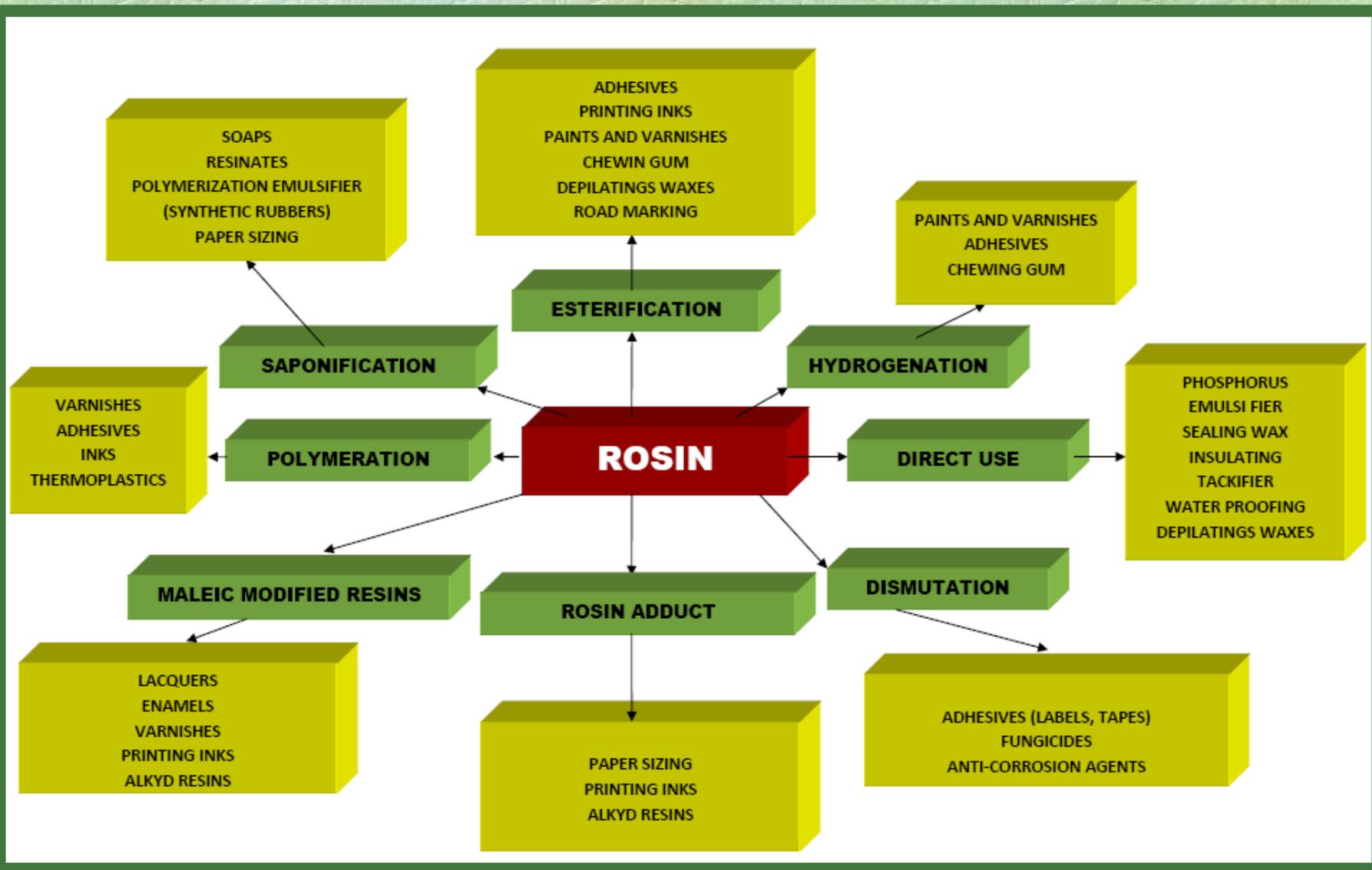
■ Reaction of Double Bonds:

- Adduction
- Hydrogenation
- Disproportionation
- Polymerization
- Etc.

■ Reaction of Carboxylic Acid:

- Esterification
- Salt Formation (Soaps, Resinates)
- Phenolic modified rosins
- Etc.

Rosin Resins Uses





Rosin Resins Uses



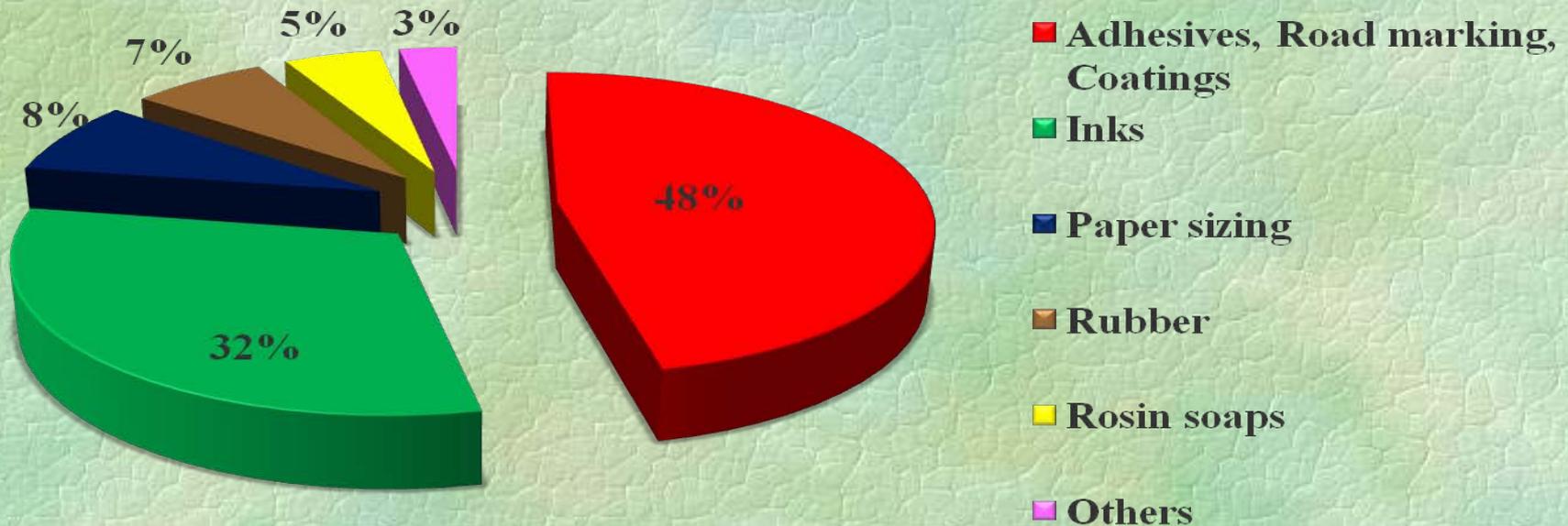
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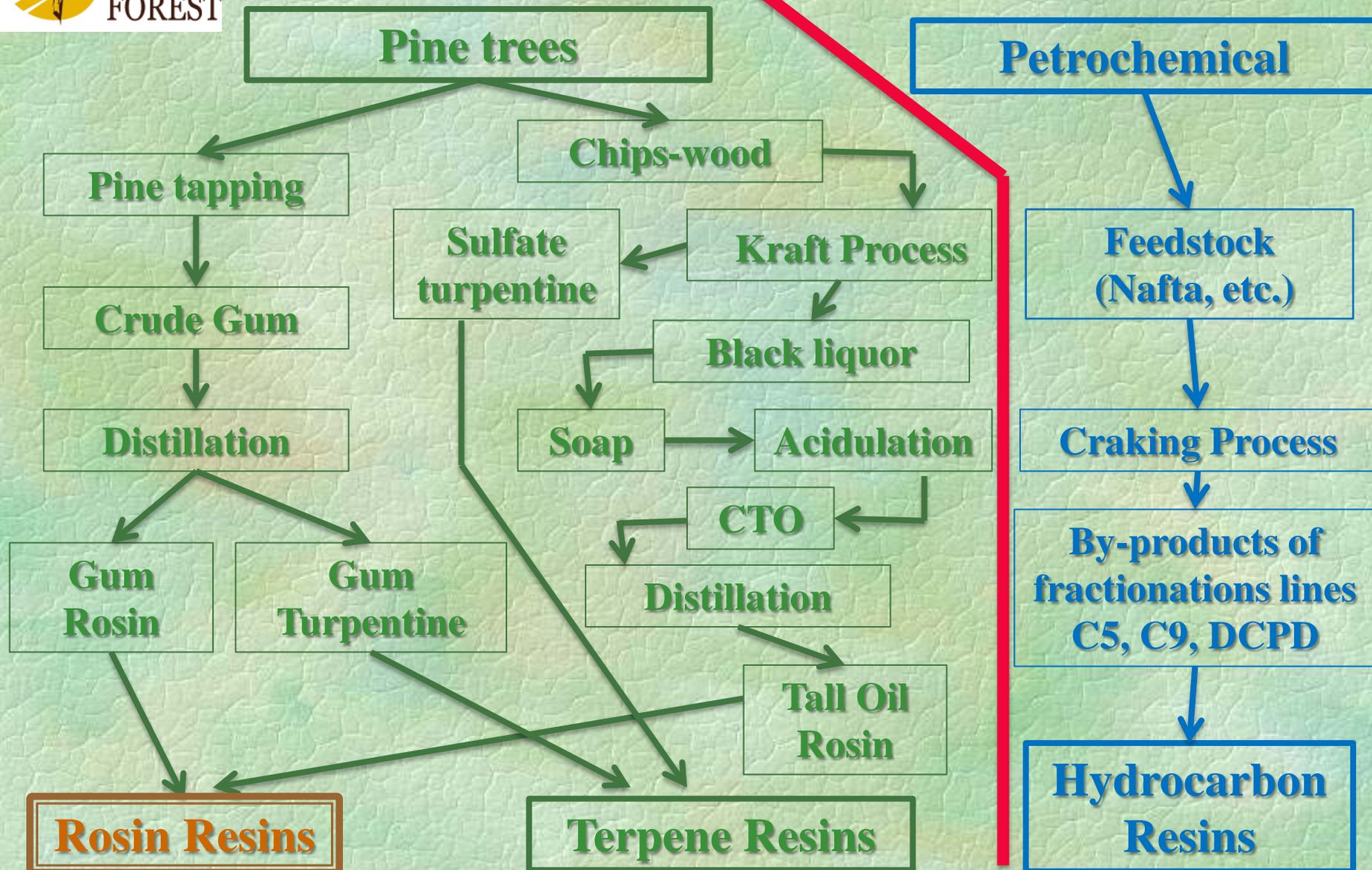


European Rosin market by applications

Gum Rosin + Tall-Oil Rosin = 308.000 MT



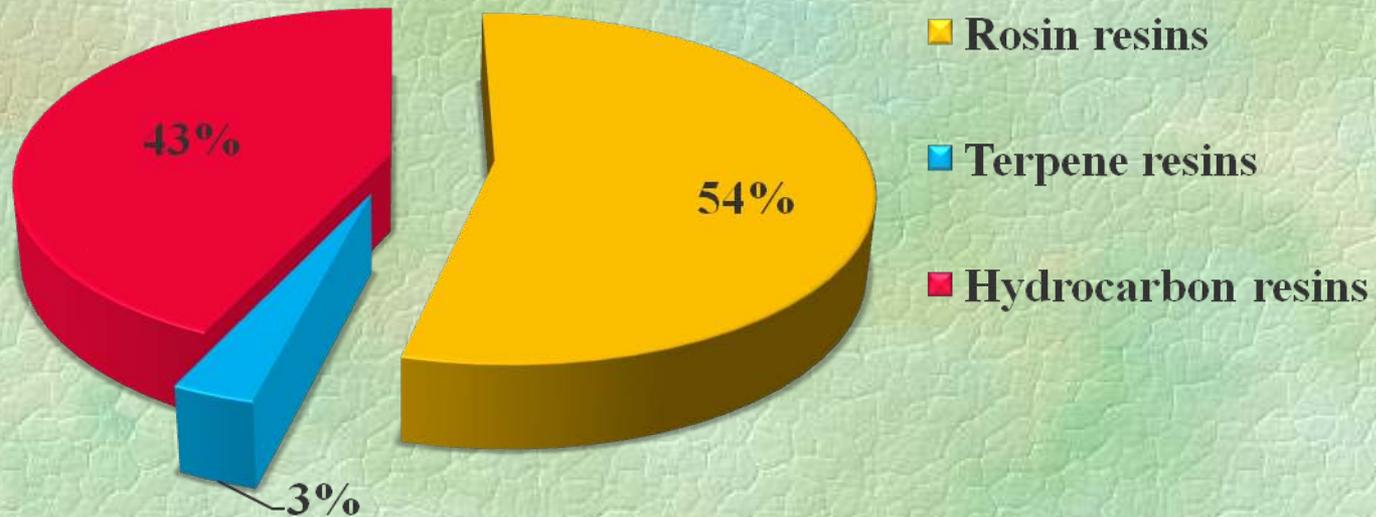
Resin Sources



Global Resin Production (Forecast 2011)

Total world resin production = 2.340.000 MT

- Rosin resins = 1.270.000 MT.**
- Hydrocarbon resins = 1.000.000 MT.**
- Terpene resins = 70.000 MT.**

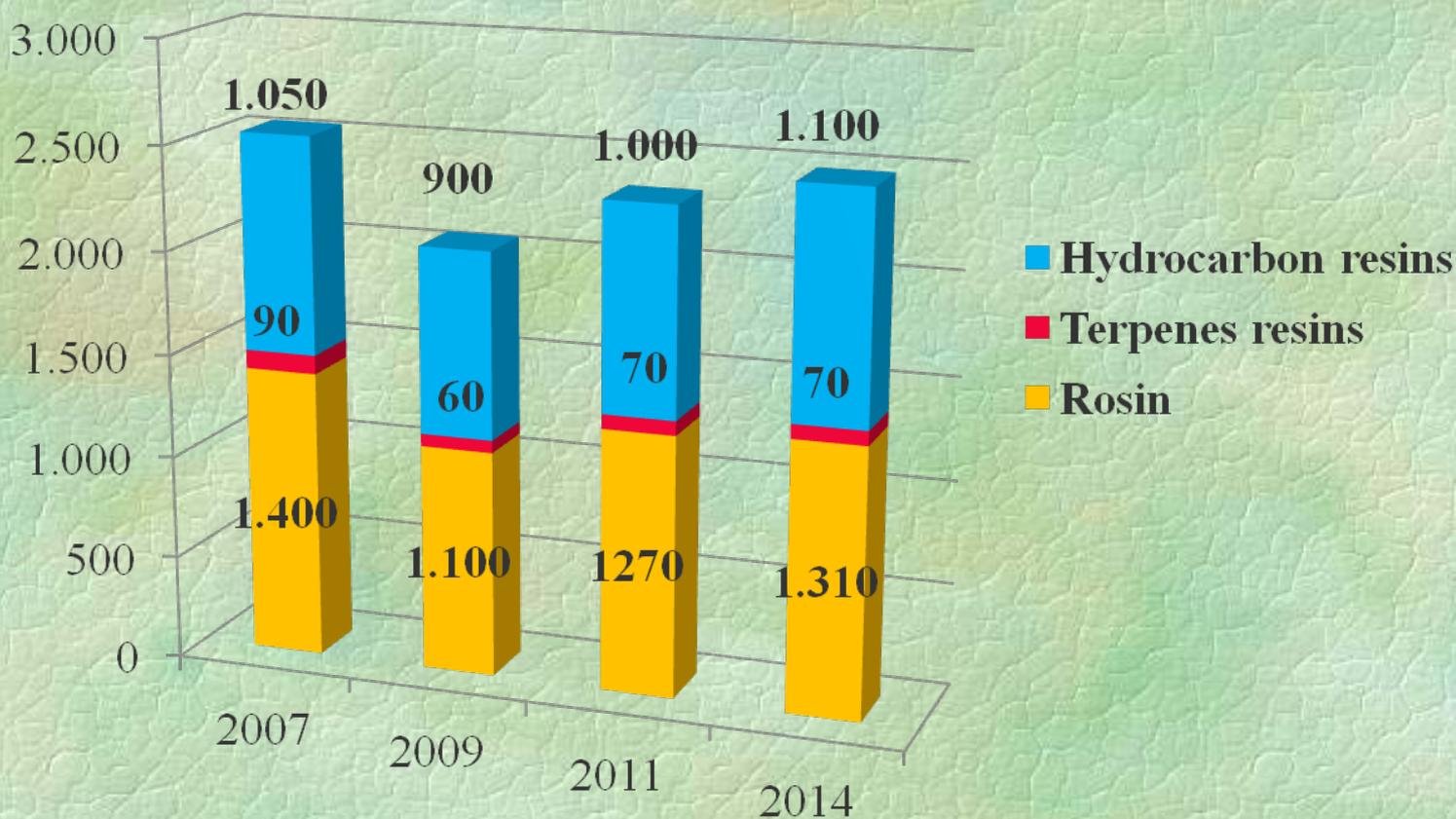


Global Resin Trend

Moderate growth of Hydrocarbon resin production ▲

Stable production of Terpenes resins ►

Moderate growth of Rosin resin production ▲



Rosin Resins Trend

▲ ● **Gum Rosin**- Limited availability of pine forests and resin. Moderate growth of gum rosin production in the forthcoming year (3%) but high risk of decline and shortage in longer term. Continuous increases in labor costs. However high current rosin price encouraging the development of new regions for tapping (South Europe?).



● **Tall Oil Rosin (TOR)**- Limited availability. Linked to energy price. Competition of biodiesel producers. Pulp mills closures in North America and Europe. New softwood kraft production from Asia will also decline in a medium term (Pinus versus Eucaliptus).



▼ ● **Wood Rosin**- Sharp decline of wood rosin production in USA. Small and irrelevant proportion of total rosin production.



World Rosin Resin Trend = Production / Demand

- Moderate growth of Gum Rosin production in the coming years around 3% per year. Longer term high risk of decline?



- TOR production expected to remain flat as production of softwood kraft pulp will be flat.



- Market demand for Rosin Resins recovering since 2010 and planned growth 3 to 5 % per year driven by emerging countries (China, India, Brazil, etc.)



- Longer term Trend: demand for Rosin Resins will exceed the offer (even with “cyclic” financial crisis), resulting in **higher prices and limited availability.**



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Rosin resins advantages

- Rosin market demands the more and more for ecological, biological and green products.
- Current economy requires development of products from renewable resources for sustainable industrial activities.
- Development of friendly environmental products (pine chemicals industry helps to preserve pine forests and reduce carbon footprint).



Clear advantage of Rosin resins face Hydrocarbon resins.

Conclusions

- **Pine chemical industry in EU have a growing raw material demand, limited only by supply difficulties. This limited availability of rosin and turpentine will probably increase in near future.**
- **The geographic pine forest area of SUST-FOREST (Portugal, Spain and France), have enough resources to meet its industrial needs.**
- **Pine chemical industry is sustainable and environmentally friendly.**
- **Pine chemical industry generates economic, social and environmental benefits.**



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Thank you very much

